

How is Weeks-on-Hand calculated on the Merchandise Analysis Report

Summary:

How is Weeks-on-Hand calculated on the Merchandise Analysis Report

Cause:

Weeks on-hand is a measure of how many weeks to expect the current quantity on-hand to last, based on sales in the period entered.

Solution:

The formula for **Weeks on-hand** is:

Weeks on-hand = Qty-on-hand / Average-Qty-Sold-per-week

In this formula the **Average-Qty-Sold-per-week** is calculated as $[7 * (\text{Qty-sold} / \text{Days-in-period})]$

Online URL: <https://counterpoint.knowledgebase.co/article.php?id=208>